

Business Development Manager

MWT Solutions S.A. is a fast-growing IT company with branch offices in Vilnius, Prague, Bratislava, Warsaw, Poznan, and Budapest. With over 18 years of experience as an exclusive distributor and technical service provider for ManageEngine products in Central Europe, we specialize in delivering cutting-edge software-based IT infrastructure management solutions.

As we continue to expand, we are seeking a driven and commercially minded professional to join our team and contribute to the further growth of our operations.

What you'll be doing:

- Managing end-to-end sales activities across the Czech Republic and/or Slovakia
- Supporting local marketing initiatives and contributing to regional campaigns
- Delivering product presentations to clients and business partners
- Participating in regular business reviews and preparing performance reports
- Representing the company at industry events, conferences, and client meetings

What we're looking for:

- 1-2+ years of experience in sales or business development
- Proactive mindset, curiosity, and eagerness to learn and grow
- Strong business sense and well-developed presentation skills
- Fluency in Czech or Slovak and a good command of English

☆ It's a plus if you have:

- Experience in the IT industry, particularly in cooperation with IT vendors or distributors

What we offer:

- The opportunity to grow with a well-established, fast-growing company with a strong presence in the European IT market,
- B2B contract with a transparent compensation model,
- Multisport card,
- Access to company-sponsored training and certification programs,
- 1-on-1 English lessons to support your development,
- Flexible working hours and a hybrid work model.

If you are interested please, send your CV (in English) here:

<https://mwtsolutionssa.traffit.com/public/form/a/6c9362b8305f9bdabac46a74ba439e08496b413d>